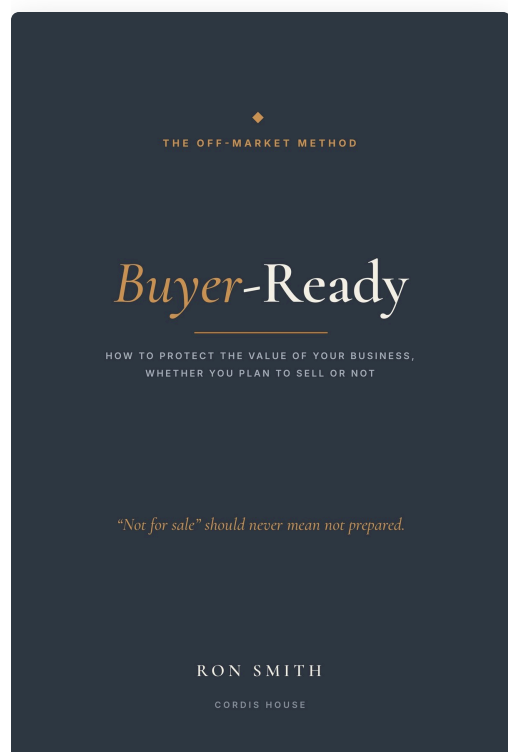




CORDIS PRESS · 001 · THE OFF-MARKET METHOD, BOOK ONE

Buyer-Ready

How to Protect the Value of Your Business, Whether You Plan to Sell or Not · By Ron Smith, CM&AA

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PAPERBACK	ISBN 979-8-9984782-0-8 · ASIN BOHLMJ4D3H · \$24.99 · September 30, 2026
HARDCOVER	ISBN 979-8-9984782-1-5 · ASIN BOHLQJL4QT · \$37.99 · October 1, 2026
KINDLE	Kindle, ASIN BOHLQCMJNC · \$12.99 · October 1, 2026
WORKBOOK	Buyer-Ready: The Official Workbook · paperback ISBN 979-8-9984782-3-9 · ASIN BOHMM1RQSY · \$34.99 · October 2, 2026 · coil bound \$42, sold direct
SPECS	300 pages · 6 x 9 in
LANGUAGE	English
AVAILABILITY	Amazon and direct
DEDICATION	To his parents, Rhonda and Sean
WEB	cordishouse.com/books/buyer-ready/

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Ron Smith, CM&AA, has spent 15 years advising the owners of family-run businesses. He is a contributor to Fast Company and Forbes, Editor-in-Chief of the Cordis Institute, and the founder of Cordis Group. CM&AA is a registered mark, U.S. Reg. No. 3262984.